

How the Wrong ERP/Accounting Software Can Ruin Your Company's Growth

Next to hiring your employees, there is no bigger decision than choosing the right Accounting/ERP system. Think about how every day you will interact with your Accounting software: Enter orders, Mail invoices, Pay vendors, Publish financial statements, and Check inventory stock levels. That's more than your hardest working employee!

But if you chose the wrong software to run your business, it could be costing you money. Serious money.

Do You Recognize Your Company Here?

- You started with a home office software like **Quickbooks** when you were small, but now you've expanded and the software can't keep up in performance or needed features.
- You can't trust the Inventory figures your screen displays. The system says you have 33 in stock when you only have 28.
- You purchased generic software "off the shelf" but it does not have the needs and features specific to your industry.
- Your system is either slow or slows down as you add users. Accessing a report or pulling up a customer record is slow...which is really embarrassing when the customer is on the phone!

DOES THIS SOUND FAMILIAR...?

I see this a lot!

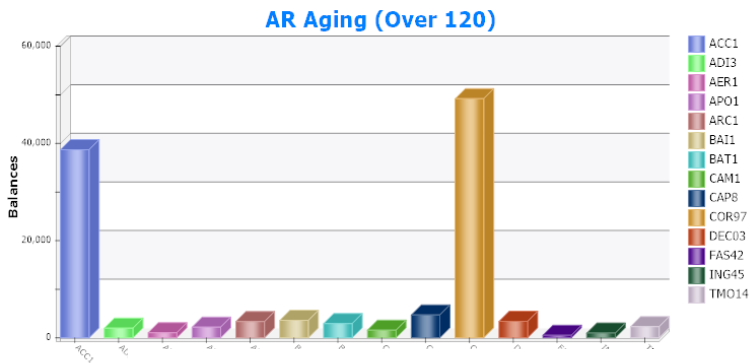
That's why so many Chicago area businesses now rely on **Rosman Information Systems** to design, furnish, install, train and support the best software systems in the business. Many of our clients have witnessed tremendous growth in size and revenue due to their own smart management, effective marketing plans, and the systems we provided for their organizations.

How the Right Software Grows your Bottom Line

- Run the software out of the box or modify the Source Code to tailor the program to your own specific industry needs. Add your own custom database fields. Now your system is working for you rather than the other way around.
- Worried how your staff will handle switching to a new system? Don't be. Your existing data will be converted and your users trained, so your team will enjoy an easy transition.
- Orders can be shipped directly from the warehouse with wireless bar code scanners, which can warn you if you try and ship the wrong items. The result: Better customer satisfaction, more customer reorders.
- Our vendor products feature advanced Inventory Control features, including:
 - ✓ **KITTING**
 - ✓ **LOT CONTROL**
 - ✓ **INVENTORY SPECIFICATION (SIZE/COLOR/STYLE)**
 - ✓ **MULTIPLE PRICE LEVELS**
 - ✓ **SPECIFIC CUSTOMER CONTRACT PRICING**

- Reduce shipping costs! With our many Vertical Partner solutions, freight costs get calculated during order entry as the system finds the lowest cost shipper. A tracking number gets generated and emailed to the customer.
- Are you a manufacturer? Manage the production process with integrated Shop Floor Control and Production Routing software. Discover the actual cost of producing each item as well as optimize the production process by generating a daily Production Schedule.
- Maximize your sales by selling on the Internet. We can easily integrate with your shopping cart or provide a new e-commerce site, fully integrated with your accounting system.
- Waiting around for the phone to ring to generate sales? Don't. We provide Customer Relationship Management (CRM) software to manage the prospect list, record all prospect interactions and manage each step to turn those prospects into customers.
- Generate an automatic email to a manager whenever any pre-configured business condition occurs, such as an item out of stock, a customer's receivable balance reaching a set limit, or any other condition you can think of. Result: You're instantly on top of every business situation.
- No more frustration on how to generate Analytics or Business Intelligence out of the system. Use them with Custom Reports and Dashboards without needing to hire a programmer.

Clients Love This!



Dashboard Analytics: Just like a pilot needs controls to fly a plane, a manager needs to see key company metrics to run a company. Here a user asks AccountMate/SQL to see receivables over 120 days due.

Testimonials

"Our AccountMate program furnished by Rosman has run our organization for almost 20 years, including doing Payroll for our nearly 400 employees."

Mary Lynne Januszewski, Chief Financial Officer, The Chicago Lighthouse for the Blind, Chicago, IL

"We've modified the AccountMate program to add some special features, reports and database fields. We find there's almost nothing the Rosman staff can't do that we need."

Danny Fox, President, Fox Outdoor Products, Melrose Park, IL

"Our company distributes bar coding products for the health industry, and our Invoices need to show not only the Kit Formula for each item but also the Serial Number for each kit item. The AccountMate program does that easily."

Office Manager, Digi-Trax Corporation, Lincolnshire, IL

How May We Help You?

Having issues with your Accounting/ERP system, or been considering an upgrade to your current system? We would love the opportunity to take a few minutes of your time, stop by and discuss any challenges you may be facing.

We are offering a free Software Analysis to see what software you are currently using, and test if it is the right robustness, scalability and performance level for your organization.

Just go to our web site at www.rosmansystems.com, click the "Setup Meeting" button and enter a convenient day and time for you. It's that simple!

Because of the improved economy a bunch of companies are choosing to upgrade their software this year, so many of our open appointment slots are starting to quickly fill up. Call us *now* at **312-226-0105**, or email me at bill@rosmansystems.com.

*Schedule your meeting with us!
Just go to rosmansystems.com*

Yours truly,

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AccountMate
Authorized Business Partner

P.S. We've offering a \$500 rebate check good until 12/31/18 to be used in the purchase of any AccountMate system purchased from Rosman Information Systems. Cannot be combined with any other offer.

